# **REAL ESTATE (RE)**

# **Credit Courses**

# RE 101 Real Estate Principles (3 Units)

#### Hours: 54 (54 lecture)

This fundamental real estate course emphasizes the basic concepts and terminology necessary for understanding the complexities of the real estate profession. This is one of eight courses required for qualification to take the California Real Estate Broker or Sales Agent Exam. Transfer Information: CSU Transferable

#### RE 102 Real Estate Practices (3 Units)

Course Advisories: RE 101.

#### Hours: 54 (54 lecture)

Fundamental real estate practices affecting the ownership and transfer of real property interests, operating a real estate business, techniques and procedures of real property transactions, and buying and leasing real property for residency and investment. One of eight required courses for those who wish to take the California Real Estate Broker's Examination. Transfer Information: CSU Transferable

#### RE 203 Real Estate Finance (3 Units)

Course Advisories: RE 101.

Hours: 54 (54 lecture)

Analysis of money markets, interest rates and real estate financing; and guidelines for financing real property, including residential, multifamily, commercial and special-purpose property. One of eight required courses for those who wish to take the California Real Estate Broker's Examination.

Transfer Information: CSU Transferable

#### RE 204 Legal Aspects of Real Estate (3 Units)

Course Advisories: RE 101.

Hours: 54 (54 lecture)

Applied study of California real estate for knowledge of procedures for transfer, use and acquisition of property. Elements of contracts, leases and escrow instructions covered. One of eight required courses for those who wish to take the California Real Estate Broker's Examination. Transfer Information: CSU Transferable

#### RE 205 Real Estate Appraisal (Residential) (3 Units)

Course Advisories: RE 101. Hours: 54 (54 lecture)

A course in business that explores the methods and procedures for determining value of and the depreciation of real property. This is one of eight courses required for qualification to take the California Real Estate Broker's Exam; this class satisfies several required classes for the California State Appraisal License. Transfer Information: CSU Transferable

# RE 207 Property Management (3 Units)

# Course Advisories: RE 101.

Hours: 54 (54 lecture)

Study of the responsibilities of real property management and the review of influences on the real estate market. Management techniques including planning, tenant selection, review of and writing leases, property maintenance, record keeping requirements, client relations, and related law. One of eight courses required for the California Real Estate Broker's Exam.

Transfer Information: CSU Transferable

# RE 501C CPL Industry Credential (3 Units)

Hours: 54 (54 lecture)

This fundamental real estate course emphasizes the basic concepts and terminology necessary for understanding the complexities of the real estate profession. This is one of eight courses required for qualification to take the California Real Estate Broker or Sales Agent Exam.